



## C A S E S T U D Y

### High End SUN Servers Deployment



#### Client's Requirements

Globally, their parent company in the US has tied up with Sun Microsystems and most of their R&D projects for telecom are run on a UNIX platform. UNIX being one of the most reliable and high end platforms globally was their ideal choice as an operating system for telecommunication projects. Fourth dimension technologies have deployed close to 40 Sun servers and Sun storage arrays of different class from entry level servers like Sun fire V 120 ,V 100 and the mid range servers like Sun fire V 240 ,280 R,480 R to the high end servers like V 880 and storage arrays like A1000 .

#### Why Fourth Dimension Technologies

Fourth Dimension technologies being the platinum partner for Sun Microsystems was the preferred vendor for deployment of the Sun range of machines.

Our ability to propose the right kind of servers for their high end R&D projects was one of the key reasons for our successful undertaking of the project.

Our wide experience in the enterprise computing space with clients ranging from big names of the manufacturing and banking industry paved our way to get these valued projects.

#### Our Challenges

One of the biggest challenges in winning this order has been the ability to compete with the industry heavyweights in terms of technical expertise, brand equity and quality of service. Fourth dimension technologies came up trumps in all the three parameters.

#### Client Profile

Our Client is one of the worlds leading provider of high growth communication services. They are the largest providers of wireline and wireless communications in the U.S. They are also a 67 billion dollar company with a fortune 500 (2003-2004) ranking among the Top 20 with about 2,56,000 employees. Their subsidiary company in India caters to all their telecommunication R&D projects across the globe.

#### Their Indian Infrastructure

Their offices in India consist of three development centres on the outskirts of Chennai. Their 3000 strong work-force is primarily equipped with desktops from HP and IBM. Out of this 700 IBM desktops were supplied by us. They have Cisco Switches and Routers for their LAN and WAN connectivity with structured cabling in all their development centres.



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